

- Home
- International Sites
- Help
- Site Map

- Change/Cancel Reservations
- My Marriott Rewards Account
- Sign In



- Find & Reserve
- Deals
- Destinations
- Shop Marriott
- Events & Meetings
- Marriott Rewards

Corporate Information	▼
News Releases	+
Investor Relations	+
Careers	+
Our Brands	
Culture	+
Lodging Development	+
Diversity	▼
Customers	
Owners	
Suppliers	
Workforce	
Recognition	
Global Sales	+
Join the Marriott Affiliate Program	

AAA National Maintenance, A Supplier Diversity Success Story

Meet the Mayfields of AAA National Maintenance, A Supplier Diversity Success Story



Dana Mayfield was a salesman for a local cleaning products company in Houston, Texas. Janice Mayfield, his wife, was a clerical worker. They were looking to make some additional income and decided to take on some janitorial work. With \$50 and their own vacuum cleaner, the Mayfields started their own cleaning business. That was 1982.

Throughout the next three years, clients increasingly asked for window washing services and the Mayfields responded. In fact, in 1985, they decided to make window washing, pressure washing and waterproofing the primary focus of what it is today known as AAA National Maintenance. Fast-forward more than 25 years later and AAA National Maintenance boasts a portfolio of clients from Coca-Cola to Marriott and sales of more than \$1.4

million in 2006.

The Marriott-AAA National Maintenance partnership began in 2003 with the Atlanta Marriott Marquis. And, in the past four years the partnership has grown tremendously. They currently service more than 120 Marriott hotels in 10 states – Alabama, Florida, Georgia, Illinois, Louisiana, Mississippi, North Carolina, South Carolina, Tennessee and Texas. They were recently certified in painting and are actively looking to grow this part of their business.

"The Mayfields with AAA National Maintenance are a great example of a supplier diversity

partnership," said Mike Tobolski, senior director of diversity initiatives. "They take advantage of our resources and networking opportunities to help grow their business with us."

Since the partnership, Marriott has spent more than \$2.2 million with the Atlanta-based company located on Peachtree Road